

MODERN OUTDOOR GENERAL INFORMATION

The genesis of Modern Outdoor comes from a fabricator of fine furniture and fixtures for retail and residential spaces with 18 years of experience. Modern Outdoor fills a niche here in America for quality, modern outdoor furniture that satisfies even the most discerning clientele. Our products are equally suited for residential, restaurants, hospitality, and all manner of public spaces. We are a multi-tiered organization - an individual can buy retail direct from Modern Outdoor by contacting us at (818) 785-0171 or via email at info@modernoutdoor.com. Additionally, Modern Outdoor is proud to provide the Architectural and Design trade community with attractive net pricing, and also supplies higher end retailers with the ability to carry the collections with an enticing wholesale pricing structure.

Please visit www.modernoutdoor.com for the most current pricing and up-to-date general information.

MODERN OUTDOOR MATERIALS: One of the highest points of distinction for the Modern Outdoor Collections is the materials we use. We use FSC, ITTO or IBAMA certified Ipe - a beautiful Brazilian hardwood that is three times as dense as Teak, Red Balau – another extremely dense and durable exterior hardwood, Electro-polished Stainless Steel or Powdercoated Steel, Anodized Aluminum for our Luma line, a marine-grade high density polyboard, and a Natural Composite Resin Infused Paper based product (Kenji line).

IPE: (pronounced ee-pay) Ipe is the wood of choice for the majority of the Modern Outdoor Collection. It is a South American hardwood sometimes called Brazilian Walnut, Ironwood, or Pao Lope, and is easily one of the most beautiful, natural, and densest wood products available today. Due to prolonged exposure to the sun and other weather conditions, all wood gradually lose some of its density. This makes it absolutely necessary that your outdoor furniture be made of the densest wood available; and when it comes to density, Ipe has no superior. Ipe is naturally resistant to rot, insects, UV exposure, ice, salt, abrasion, and splintering, all without the need for toxic protective chemicals. Ipe is also Class A fire rated – the same as concrete and steel. Ipe is so dense that it is 3 times as hard as Teak. Outdoor products made from Ipe can last three times longer than those made from other woods, including Redwood and Cedar. Ipe is in fact, the wood used for the Diner Key Marina in Miami and the Atlantic City Boardwalk – it is also rated at a 25 year life outdoors by the United States Forestry Service.

Natural checking (small fissures along the grain) may appear in Ipe, but it does not affect the strength or structure of the material. Ipe requires no sealers, treatments, or chemical preservatives to keep it durable and beautiful, and if left unsealed, Ipe will gradually age to a lustrous silver-gray patina. Hardwood oil has been applied to all of our Ipe products to highlight the rich reddish-brown natural tones inherent in the wood. To help prolong this look, oil should be applied when the wood begins to appear dull – once a quarter should be sufficient in mild climates – more often in harsher environments and after rain or cleaning. Even with periodic oiling, it should be noted that the wood will silver-gray patina over time. If this silver-gray patina is desired more quickly, simply do not apply oil and the wood will become lighter over time. As Ipe is a natural product, slight variations in the color of each piece may occur, but this adds to the ultimate beauty of the completed product. We recommend a thorough bi-annual cleaning with only warm, soapy water to remove dirt and environmental buildup – re-oil after each cleaning.

Although Ipe is one of the most useful and versatile organic wood products available for outdoor furniture, it is seldom used because the wood is so dense that it is difficult to fabricate into a finished product. However, we at Modern Outdoor have all of the machinery, craftsmen, and designers necessary to manipulate this exquisite wood into the products we present to you. It is for all of these reasons that Ipe is the wood of choice for the majority of the Modern Outdoor Collection. We believe in its inherent natural beauty, and trust in its ability to last for many years for your enjoyment.

We are an environmentally conscious organization and use FSC certified Ipe as our main Ipe supply.

RED BALAU - Red Balau is an extremely hard, clear grade, tight-grained wood with extreme color

consistency. It is a deep, rich red with a small amount of fine brown ribbons. We use Red Balau that is harvested from forests that are replanted in a sustainable agriculture program. We only use Red Balau on the legs of our Kenji line as it is kiln dried to help reduce surface checking. Larger timber sizes such as the legs on our Kenji product are subject to increased checking which is why we use the kiln dried Red Balau in place of Ipe for this line of furniture. Red Balau possesses many of the same properties of Ipe – it is naturally resistant to decay, rot, and splintering. We use heartwood lumber that is free from knots. It has a class B+ fire rating and has the same maintenance of Ipe.

ELECTRO-POLISHED STAINLESS STEEL: Stainless Steel is at its best, both aesthetically and functionally, when it has been Electro-polished. Electro-polished Stainless Steel has a lustrous finish and remains unblemished under outdoor conditions of exposure that would quickly tarnish, corrode, or rust most other metals. Electro-polishing of Stainless Steel is commonly used in the marine, medical, and aerospace industries because the process cleans, smoothes, polishes, and deburrs the product surface. This leads to improved levels of hygiene and cleanliness. In addition to these reasons, we at Modern Outdoor choose to Electro-polish our Stainless Steel products because of its ultimate benefits for our customers: corrosion resistance, resistance to contamination and bacteria growth, micro smoothness, and improved appearance. Even with Electro-polishing, Modern Outdoor recommends regular cleaning of the stainless steel frames on at least a monthly basis to remove any environmental deposits on the material that may lead to damage to the frame over time – in coastal environments this should be done on at least a weekly basis. Cleaning should be done using only fresh water or a mild soap/water solution. Stainless Steel cleaner is also an appropriate cleaner - this can be found in cans, pastes and in “wipes” form at most hardware, home improvement, and larger drug stores. Natural citrus based cleaners are an environmentally conscious way to keep your stainless steel frames clean as well.

Do not use abrasive cleaning products or industrial strength water pressure machines. For increased protection in coastal environments less than ½ mile from the salt air, as well as less maintenance, we also offer powdercoating of our stainless steel frames for a slight upcharge.

POWDERCOATED STEEL: Available on our Etra and Talt lines. This option comes at pricing that is more affordable than Stainless Steel, but with the exact same designs and is warranted for a full year when used 3 or miles away from salt air applications. Our standard color is Silver, but we can powdercoat the color of your choice for an up-charge. The steel we use has been treated to withstand outdoor applications – it has been sandblasted, phosphated, primed, powdercoated, and finish coated. As this is not a refined structural steel, there may be slight imperfections in the steel, such as small pits and wrinkles, but they are slight in appearance. In addition, powdercoated steel is not appropriate for use in coastal environments – if you are within 3 miles of the salt air, you should use stainless steel (or use our Luma line). The frames of your Modern Outdoor furniture will gleam for years to come with simple regular maintenance (soapy water cleaning with a non-abrasive towel). Do not use abrasive cleaners.

ANODIZED ALUMINUM: Our Luma line features anodized aluminum for the framing system. This is the perfect product for coastal applications as it will not rust. There is a slight brush in the finish of the aluminum for a richer look. The frames of your Luma furniture will gleam for years to come with simple regular maintenance (soapy water cleaning with a non-abrasive towel). Do not use abrasive cleaners.

MARINE-GRADE POLYBOARD – Available on our Etra, Luma and Talt lines. For clients that want a look other than Ipe or want to have a virtually maintenance free product, this is the perfect option. Available in 6 colors, this product is easily kept clean with warm soapy water. The color options also allow for diversity within clients designs – especially when used in conjunction with the powdercoated steel frames, which are also available in a variety of color options. It is a UV stabilized high density material that is also non-corrosive, non-conductive, and chip resistant. Warm soapy water is all you need to clean this material.

NATURAL FIBER COMPOSITE TOPS: Our Kenji Collection uses a product that is made of cellulose fibers infused with resin for its table and bench tops. This material is produced from product harvested from FSC certified forests in North America, recycled paper, and phenolic resin. Because of the materials used, it is environmentally friendly and “green”. This product is easy and relatively carefree to maintain. Soap and water, or a non-ammonia type household cleaner, is recommended for normal routine maintenance.

Countertop Magic is also a brand name product to use for cleaning. Depending on what look is desired, matte or polished, surface treatments are easily applied. If a polished look is desired, hardwood oil, mineral oil, camphor tung oil, linseed oil and wax oil are all suitable products to use to achieve this look. Do not use any harsh abrasives on the surface.

FABRICS: We offer six standard colors for the cushions and upholstery of our Collections. In addition, we will work with COM materials, as well as offer a complete palette of custom fabrics choices for client design needs. Our fabric is 100% solution dyed acrylic. The material is treated for outdoor use in a manner to provide resistance to the natural buildup of dirt, oil and water repellency. To keep the fabric in good condition, remove dust periodically with a soft brush or vacuum cleaner, wash with clean water no hotter than 86°F when dirt is persistent, use a common dry cleaning product for grease stains - never use any other chemical products, and of course, move your cushions indoors during inclement weather conditions. In addition, when cushions are used with freshly oiled ipe, the cushion may absorb the oils and be stained – as our cushions are not reversible this will only appear on the underside of the cushion. Please contact us for a complete stain removal chart.

CUSHIONS: Modern Outdoor standard cushions are made with flexible polyurethane foam. In order to maximize the life of the cushions, they should be stored inside during periods of inclement weather or be covered with appropriate furniture covers. For clients that prefer to have cushions that require less attention, we also offer cushions made with flow-through foam that allows water to escape the foam. Flow-through foam is quoted specific to each order, please contact us for details. Should standard cushions be left to soak, they may take several days to dry depending on the size of the cushion. Cushions will dry faster in an open air environment and when they are removed from their fabric casings.

SHOWROOMS: Modern Outdoor is proud to be represented in many select showrooms/retail stores across the U.S. and Canada - please visit www.modernoutdoor.com for a current list of locations. If you are interested in being a Modern Outdoor showroom/retailer, please contact a Modern Outdoor representative.

TRADE: Modern Outdoor is proud to be a partner to those in the Architectural and Design communities. Our products are made to withstand the rigors of heavy commercial use and are perfect for restaurants, hotels, and public spaces, yet they still have the modern aesthetic that is perfect for your residential client's intimate backyard settings. We offer an attractive pricing structure to qualified members of the trade. Please contact a Modern Outdoor representative with net pricing questions and qualifications.

PRICING: Prices are F.O.B. Los Angeles, and are quoted in US Dollars. Prices listed are suggested retail. We are also proud to offer net pricing to qualified members of the trade. Please contact a Modern Outdoor representative for net pricing questions and qualifications. Please visit www.modernoutdoor.com for the most up-to-date information. Prices are subject to change without notice.

LEAD TIMES: Modern Outdoor produces our entire collection right here in the United States. As a result, our lead times tend to be much shorter than most. While lead times may vary, 4-6 weeks is the general rule as of the printing of this catalogue. Your Modern Outdoor representative will be able to provide you with specific lead times for your purchase at the time your order is placed.

TERMS: A deposit of 50% of the order total (less shipping costs) is required to initiate your order. The lead-time quoted to you at the time of your purchase begins upon receipt of said deposit. The remaining 50% plus all shipping costs are due prior to items being shipped from our warehouse.

ORDERING: The Modern Outdoor Collections are available through selected architects and designers, showrooms/retailers, and directly through Modern Outdoor. A Modern Outdoor representative can be reached directly at (818) 785-0171. All qualified members of the trade will be offered net pricing, which will be negotiated with a Modern Outdoor representative. Retail direct purchases can be made by contacting a Modern Outdoor representative. Our website details our entire Collection and has the most up-to-date pricing. If there is a retail showroom in your area that carries Modern Outdoor, we encourage you to contact them directly.

CUSTOM ORDERS: We are happy to offer our clients the ability to customize the majority of our Collection. Please consult with a Modern Outdoor representative regarding your custom needs.

ORDER CANCELLATIONS: Necessary cancellations will be subject to a cancellation and re-stocking fee to be determined at the time of cancellation. Your order is not considered cancelled until written authorization from Modern Outdoor is issued. Any and all custom orders may not be cancelled -- the client is 100% responsible for the full order.

SHIPPING/HANDLING: All Modern Outdoor furniture products ship fully assembled and ready for your immediate enjoyment. We utilize blanket wrapped service as our primary method of shipping. This shipping method usually requires 10-14 business days for coast-to-coast shipping. We can, however, individually box and/or crate any order to satisfy the needs of our clients. This service involves an additional charge specific to the order. In an effort to save money for our clients, we always contact a variety of freight carriers to determine the least expensive carrier for your ship-to address. At the time your order is placed, you will also be provided with an estimated shipping date for your purchase. Should unforeseen circumstances, beyond the material control of Modern Outdoor, impact the actual ship date of your order, Modern Outdoor will immediately inform you of the situation and provide updated delivery information. Quoted ship dates can also be impacted by failure to pay remaining balance in full (including shipping charges) before product ships, freight company availability, and inaccurate ship-to information. All of our shipments are covered by insurance purchased from the shipping company -- the cost of which is reflected in the shipping charges that are paid by the client. Upon receipt of goods, client must inspect product to ensure no damages are present. Any damage to the packing material or the furniture itself must be noted on the delivery receipt from the freight company. In addition, Modern Outdoor must be notified immediately by the client as to the damages. With sufficient documentation by the client, Modern Outdoor will gladly facilitate and assist in the resolution of any damage claim with the freight company. As each claim is handled on its own merits, we do not guarantee that any of the damaged merchandise will be replaced at Modern Outdoors expense.

WARRANTIES: All of us at Modern Outdoor want you to feel confident about your purchase. We therefore stand behind the entire Modern Outdoor collection and warrant it for quality workmanship, materials, and against defects in production. Stainless Steel and anodized aluminum are warranted for a full three years from the original date of purchase, provided recommended cleaning and maintenance are performed by the client. Powdercoated Steel products are warranted for one year from the original date of purchase when used 3 or more miles away from salt air applications provided recommended cleaning and maintenance are performed by the client. Warranties will be considered null and void in cases of neglect, misuse or intentional destructive use of our products.

DISCLAIMER: The information contained herein is accurate at the time of the printing of this catalogue. The Modern Outdoor website will always be your resource for the most current information available -- including pricing, changes in policies, and any other relevant information.